

## ISDH Hospital Fiscal 2004 Report and Statistical Comparison

**Hospital: Washington County Memorial Hospital**

Year: 2004 City: Salem Peer Group: Small

**Statement One: Summary of Revenue and Expenses**

<b>1. Gross Patient Service Revenue</b>		<b>4. Operating Expenses</b>	
Inpatient Patient Service Revenue	\$6,146,000	Salaries and Wages	\$7,601,518
Outpatient Patient Service Revenue	\$27,284,000	Employee Benefits and Taxes	\$1,289,193
Total Gross Patient Service Revenue	\$33,430,000	Depreciation and Amortization	\$725,082
<b>2. Deductions from Revenue</b>		Interest Expenses	\$110,886
Contractual Allowances	\$15,187,126	Bad Debt	\$1,480,000
Other Deductions	\$111,874	Other Expenses	\$7,584,030
Total Deductions	\$15,299,000	Total Operating Expenses	\$18,790,709
<b>3. Total Operating Revenue</b>		<b>5. Net Revenue and Expenses</b>	
Net Patient Service Revenue	\$18,131,000	Net Operating Revenue over Expenses	(\$659,709)
Other Operating Revenue	\$0	Net Non-operating Gains over Losses	\$2,090,000
Total Operating Revenue	\$18,131,000	Total Net Gain over Loss	\$1,430,291

6. Assets and Liabilities	
Total Assets	\$21,450,000
Total Liabilities	\$21,450,000

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$11,067,010	\$6,402,335	\$4,664,675
Medicaid	\$5,264,525	\$4,387,104	\$877,421
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$17,098,465	\$4,509,561	\$12,588,904
Total	\$33,430,000	\$15,299,000	\$18,131,000

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$270,000	\$0	\$270,000
Educational	\$15,170	\$24,323	(\$9,153)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

**Number of Individuals estimated by this hospital that are involved in education:**

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	3,000

**Statement Four: Costs of Charity and Subsidized Community Benefits**

Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
<b>Charity</b>	\$6,518,606	\$16,370,956	(\$9,852,350)
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

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**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL  
AND OTHER HOSPITALS IN ITS PEER GROUP**

<b>PERFORMANCE INDICATOR</b>	<b>METHODOLOGY</b>	<b>THIS HOSPITAL'S RESULTS</b>	<b>PEER GROUP AVERAGE</b>
1. # of FTE's	Number of Full Time Equivalents	172	225
2. % of Salary	Salary Expenses divided by Total Expenses	40.5%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	13.0	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.6	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$711	\$ 3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$4,688	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	81.6%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$843	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	33.1%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.9%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$39,421)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-3.6	3.1

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.